



Why a PPA is the Right Option

Solar projects make headlines for the numerous ways they can provide sustainable electricity to customers. Often overlooked in public discourse, however, is the role of a Power Purchase Agreement ("PPA") in a customer's ability to go solar without any out-of-pocket investment expense.

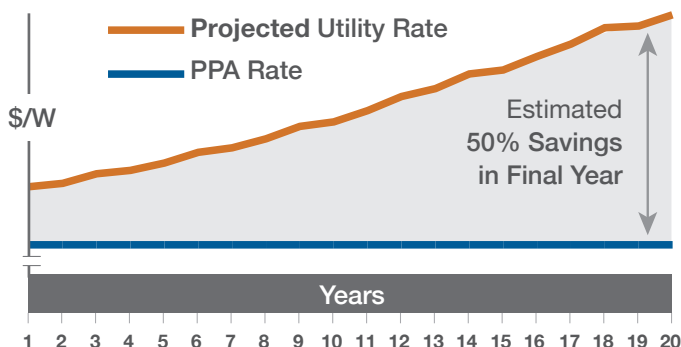
How a PPA Works

A PPA is an agreement where the customer agrees to buy the electricity from a solar energy system that is constructed and owned by the developer. Under a PPA, the developer (Sol Systems) installs, owns, and operates the system and then sells the electricity it produces to the customer at a fixed rate (\$/kWh) over a set period of time.

A PPA with Sol Systems:

- Requires no capital outlay from the customer
- Provides a fixed rate for energy over 20-25 years
- Offers price certainty against a volatile electricity market
- Includes engineering, design, and construction
- Covers all operation and maintenance

How a PPA Rate Saves Money



Why a PPA in Illinois?

Illinois' recently passed Future Energy Jobs Act (FEJA) incentivizes the procurement of renewable energy, including solar, through renewable energy credit (REC) programs. The receipt of RECs from the state enables Sol Systems to offer an attractive rate to customers, typically providing savings from Day 1 of the contract. The RECs are awarded in blocks, with higher-value RECs being awarded to customers who are first to interconnect their systems. First come, first served. With this new policy, we expect a lot of solar to be added to Illinois in the near term, as we have seen in other states with similar policies.



Sol Systems is an expert in PPAs, having worked on over \$750 million of solar installations involving a PPA structure. If your organization is interested in going solar through a PPA, please contact **William Graves** at William@SolSystems.com.

